

CONVERTING FROM QLSA to Technology One Student Management System?

A new Student Management System is probably the biggest business systems project you'll ever undertake - in your career! **Identify the project risks before they occur!**

S1 Consulting & Software Services has the knowledge, experience, skills and SMS track-record to help you anticipate and avoid project pitfalls before they happen. The first step in project risk management is identifying project hazards. That's where S1 fits in. S1 can reveal the pitfalls and recommend solutions that may not otherwise cross your mind. Risk mitigation is what it's all about.

S1 is an Australian owned consulting company that is largely focused on providing consulting services to the Australian education sector. For the past 7 years, we've played pivotal roles assisting Universities, TAFE's and Private Education Providers implement, manage and maintain their mission critical business applications including:

- Student Management Systems
- Customer Relationship Management Systems
- Curriculum Management Systems
- Timetabling Systems



Institute Challenges

Converting from QLSA to the Technology One Student Management System sounds like any other IT project. But have you truly considered the enormity of the project and just exactly what it means to your Institute? What are the resource implications, data migration requirements, technical foot print, integration issues, etc.

- What are the costs: internal and external? Capital and Operational?
- How many people are needed for the project? What skill sets are required, back filling of roles, etc?
- Contracts or Project Scope: Institutes need to articulate their requirements to Skills Victoria and enter into agreements so that Institute requirements are tracked and the project scope managed.
- Is a phased approach the right option?
- Communication Plan: Institutes need to build strong communication plans for effective dialogue with Skills Victoria (managing up) as well as with their own executive and key staff members (managing down). Having a communication plan is a critical component of effective Change Management.
- Data migration: Decisions will need to be made regarding legacy data, data transformation, data location, reconciliation and exception management, data mapping from QLSA into Technology One. Data migration is a critical element that can go wrong very quickly.
- Reporting Requirements: Doubtless Skills Victoria will provide some level of reporting with the Technology One Student Management System or via a standard reporting layer. What additional Institute specific reports will be needed?

“In software development, nearly anything is possible. Weighing the possible against the practical is key. Our inherent SMS knowledge, skills and experience provides the voice of reason between software development possibilities i.e. cost, and education business practicalities i.e. benefit.”

Anthony McDermott, Senior Partner,
S1 Consulting & Software Services

S1 EduPro Consulting Services

Our knowledge and deep experience of Education business processes combined with our EduPro consulting services and project management methodology means our clients are always confident of achieving their business and system objectives.

- **Business Performance Improvement** – design new or improved business processes for a contestable marketplace
- **Project Review/Audit** – stress test organisational readiness
- **Resources** – source experienced people directly into the project team or backfill key roles
- **Change Management** – structured activities for individuals, teams and the organisation to protect against transition shock
- **Project Mentor** – to support your talent and improve retention

Business Performance Improvement – the Technology One Student Management System affords Victorian TAFEs the opportunity to implement new or improved business processes to better meet client need. S1 has extensive experience in assisting



organisations to review, define and document their requirements. Once documented, requirements need to be communicated to Skills Victoria and processes established to track and manage changes to the agreed scope. S1 provides a proven methodology, including the templates and processes to ensure the Institution's requirements are met.

Project Review/Audit - With our extensive experience implementing Student Management Systems, S1 can conduct a Readiness Review that will assess the Institutions state of preparedness to embark on a project of this magnitude. We make key recommendations; suggest improvements and present risk mitigation strategies. If the Institute has already decided to implement the Technology One Student Management System application, then S1 can stress test the current plan.

Resources - It is critical that Institutes assign key resources to the implementation team. S1 can embed experienced resources directly into the project team or backfill key project roles throughout various phases of the project.

Change Management – A communication and change management plan to bring the staff along with the project is critical to constructively help people through the transition. Structured activities for individuals, teams and the organisation to transition from a current to a desired future state of functionality is one of the core capabilities offered by S1.

Project Mentor – SMS implementations are an S1 core capability. S1 can provide advice and guidance to TAFE institutes on the pitfalls and issues associated with implementing a student management system and provide solutions to overcome challenges and leverage opportunities.

S1 EduPro Conversion Services

S1's EduPro Apps Service packages are able to meet the transformation needs of Victorian TAFE's converting from QLSA to Student One. We apply the key methodologies and principles of the big end implementers to the specific requirements of the VET sector. And, at a fraction of the cost.

Each Service package is designed to address a specific conversion issue by delivering better planned, better executed and ultimately better performing work, with the power to streamline systems changeover.

- **Data Migration Pack** – converts data from the legacy system to the new SMS
- **Report Pack** – transforms legacy reports or craft new reports
- **Interface & Integration Pack** – to link new and legacy systems

Data Migration – S1 can either assist or manage the entire data migration process. Data Migration is often the least understood component of a large scale project, yet can lead to some of the largest issues or delays to any project. S1 has developed proven methodologies and technical approaches to manage all aspects of this complex process.

Report Design and Development – S1 has a team of experienced resources that have led the design, development, testing and implementation of reporting strategies on a number of SMS implementations.

Interface & Integration Pack – is defined by our experience. S1 has a broad range of skills and breadth of knowledge across a wide range of education industry applications typically used in conjunction with the Technology One Student Management System. S1's system integration pack "pulls it all together."



S1 Consulting & Software Services

is an information solutions company. We

implement sustainable business improvement for people, processes and technology.

S1's recent experience includes Technology One Student Management System implementations at James Cook University, Melbourne University and La Trobe University providing us first-hand experience and detailed knowledge of the application and challenges faced and overcome.

S1 has also implemented CRM solutions at Sunraysia TAFE, Wodonga TAFE, Sydney Institute of TAFE, North Coast Institute of TAFE, Sunshine Coast Institute of TAFE, Bremmer Institute of TAFE and Wide Bay Institute of TAFE which has provided us with a detailed knowledge of TAFE business processes and commercial pressures.

For More Information

Call us on 02 9887 3980 or visit us online at

www.s1consulting.com.au