



Consulting &
Software Services

Serving the Education Sector

December; S1 Consulting News

Helping Customers Evaluate Solutions

At S1 we are serious about serving education customers and helping them get the best out of their technology investments. This is why we offer a fully tailored service to help education providers in the selection of new technology solutions. Our methodology incorporates the phases of 1). Requirements Definition, 2). Tender Preparation, 3). Solution Evaluation, and 4). Negotiations.

Our ability to provide assistance in the evaluation of corporate solutions for the education sector is based upon our thorough knowledge of the **technical, functional and commercial** aspects of a variety of different systems from both a **procurement, implementation and support** perspective. We have worked closely with vendors and customers in both the Higher and Further Education sectors on systems such as the Oracle Financials, Student One, Finance One, Peoplesoft Campus Solutions, Peoplesoft Finance, SAP R/3, SCT Banner, ASCOL and Callista™. We also have in-depth experience in the development of Student Management Systems and can assist in the assessment of ‘sizing’ estimates for software development.

“Putting you first, keeps us in front”

In our experience we have identified one of the most difficult aspects of evaluating a corporate application is being able to compare like with like. Our consultants have experience with a range of industry vendors within technical, functional and sales roles while a number of our consultants have also worked for educational institutions in administrative roles. Vendors and implementers invariably adopt their own manner of responding to tenders despite the most well prepared and specified tender document. This can make it difficult to really create a level playing field when assessing solutions side by side.

Due to our experience in implementing solutions we can provide valuable insight into how software solutions work in production and the ‘fit’ to your requirements.



S1 Sponsors ePortfolio Conference in Auckland

[Eifel](#) is working to ensure that all European citizens will have an ePortfolio by 2010 and that ePortfolios will be started in nursery school and accompany the individual throughout his/her lifelong learning path.

The Conference explored the promise of the ePortfolio, examined the worldwide ePortfolio movement and shared current national practice and the opportunities for further development in New Zealand and Australia.

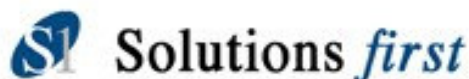


Merry Christmas from the Team at S1!!

In 1939 Sir Robert Menzies laid out 7 ideals of a true university. He said that ideally, universities should be:

1. Be a place of culture and learning – of “civilized and civilizing things”;
2. A training ground for professions
3. That “Mutuality” should exist between theory and practice
4. A place of research – “of objectivity and unclouded minds”;
5. A trainer of character with its graduates enriching the entire community
6. Custodian of intellectual freedom
7. A training ground for leaders

Today, the logistics of supporting these ideals are inextricably interwoven with a strong and supportive IT strategy. S1 has been privileged to focus solely and grow very successfully in this exciting industry. On behalf of all staff at S1, I would like to thank all our customers and wish you a Very Merry Christmas and a Prosperous 2006.



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